



Woodland  
District 2013

## Surveys

**-MS and HS**

**-Scale** — Excellent, Good, Fair, Poor, Unacceptable

**-Average = Good/Fair**

**-Highest = Customer Service**

**-Lowest = Quantity of Food Served**

## New Regulations

- Food Based (from Nutrient Based)
  - Based on weights or volumes offered  
not weekly nutrient analysis
- Increase whole grains
- Increase fruit and veggie offerings
- Lower sodium over 10 years

## New Regulations

### Positives:

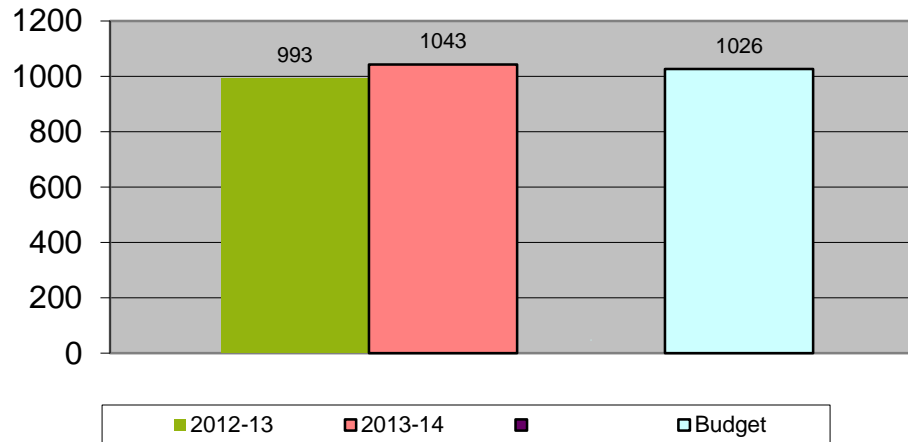
- Nearly all grains are whole grain
- Variety of fruits and vegetables offered
- Only 1% or non fat milk

## New Regulations

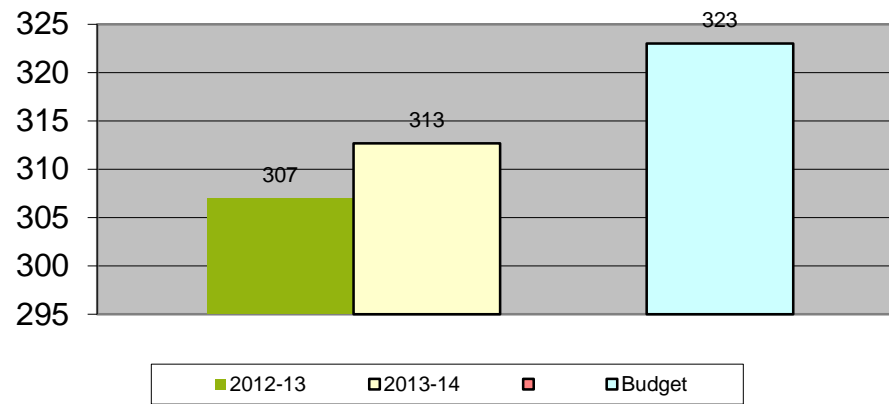
### Challenges:

- Retraining customers
- Financial Impact
  - Requirement to take more fruits/veggies
  - More waste

### Lunch ADP Annual Averages

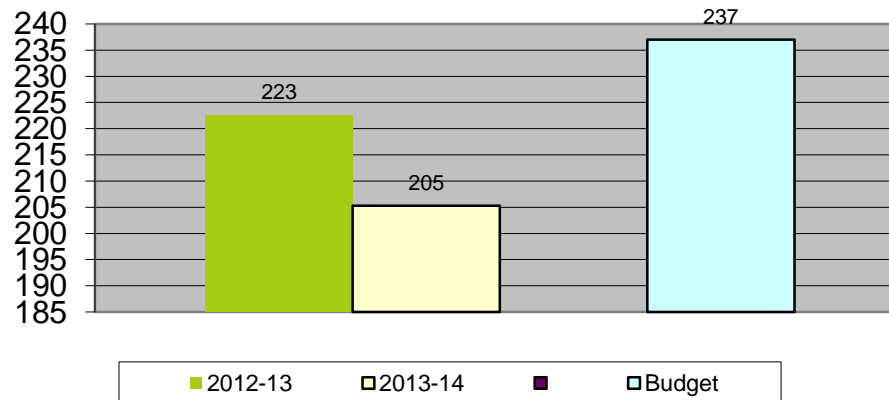


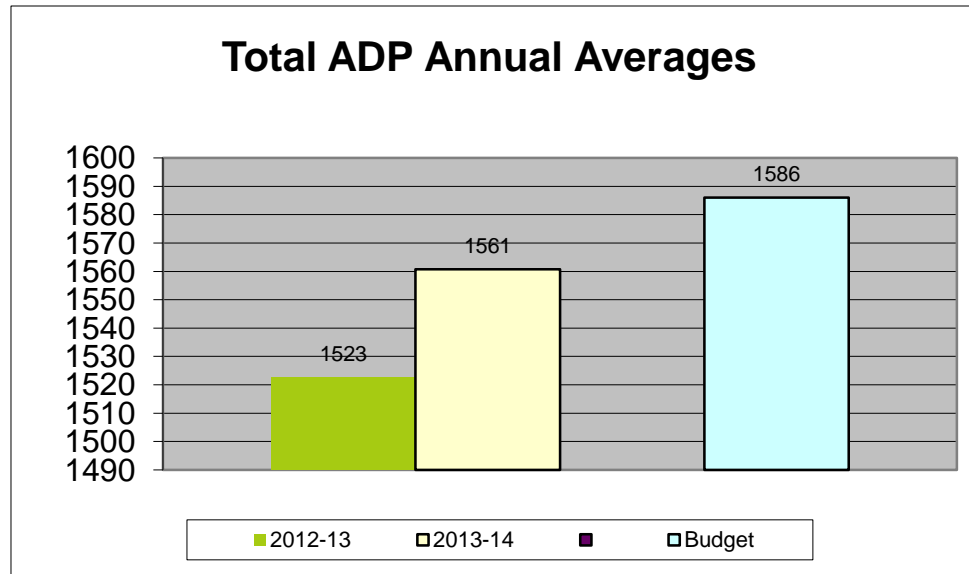
### Breakfast ADP Annual Averages





## Eq. Meal (\$1.00) ADP Annual Averages





## Fixed Price Contractual Arrangement:

- District Receives All Program Revenues
- Sodexo Collects \$1.67 “Per Meal” From the District
  - 1 Lunch = 1 Meal
  - 1.5 Breakfast = 1 Meal
  - 3.15 in “Non-Program Revenue” = 1 Meal
- Sodexo pays for all program food and disposable expenditures
- District pays for labor
- Sodexo guarantees a return to the District of <\$22,752>

# Financial Summary



Program Revenues:		\$221,302
Program Expenses:		
Meals Served	76,349	
Fixed Rate	<u>X \$1.67</u>	\$127,503
District Labor		\$113,100
Commodity Credit		<\$13,623>
Total Expenses:		<u>\$226,980</u>
Program Position (through Nov '13)		<\$5,678>
<i>Program Budget (through Nov '13)</i>		<i>&lt;\$14,160&gt;</i>



# **Food and Physical Safety Audit**

**Conducted by a third party (NSF)  
*Commissioned by Sodexo***

## *Middle/High*

- Food Safety-97%
- Physical Safety-95%

## *Intermediate*

- Food Safety-99%
- Physical Safety-99.5%

## Recognition

### Sodexo Awards Dinner

October 3, 2013

***Recognizing increases in ADP by District and compared to other local Districts***

## ○ Next Steps:

- **Continued Menu Development**
  - Focusing on Nutrition
- **Continued Increase in Participation**
  - Friday presentation cooking
  - Chef Dustin
  - New line at MS/HS?